

Fastener Forum

The Official Newsletter of Nelson® Fastener Systems, Issue 5

NELSON EUROPE DEVELOPS MIDDLE EAST BUSINESS

Nelson Europe has been operating in the Arabic market for many years with our Middle East distributor, Comex International. Nelson has been able to develop and win partnerships with industrial customers in the project-driven construction market in addition to industrial jobs such as transformer and oil platform use.

With Comex offices and warehouses in Cairo, Egypt, Ras Al Khaima, United Arab Emirates, and Riyadh & Dammam, Kingdom of Saudi Arabia, Nelson Europe holds a strong market position in the Middle East offering a continuous high-level of service & distribution.

Nelson and Comex took part in the Middle East's most important show for steel fabrication, metal working and metal manufacturing: STEELFAB (Jan. 16-19) in Sharjah, UAE. With over 300 exhibitors and 9000 attendees, Nelson & Comex presented the full range of stud welding machines from NCD 1600 up to Nelweld 3000-2. On-site welding demos resulted in many promising discussions with potential customers. The possibility of new

business development looks promising for Nelson Europe and Comex. For more information about [Nelson Europe](#) and [Comex International](#), visit their websites.



Steelfab team left to right:
Shanawaz Zardosh, Muhammad Iqbal Khan,
Petri Lothar and Muhammad Qaseem Khan

CUSTOMER SPOTLIGHT



Longtime ProWeld™ customer, Gerome Manufacturing, uses several stud welders, accessories and fasteners to produce shielding and enclosures for sensitive instrumentation, electronics, computers, power supplies and motor controls.

Operating in Smithfield, Pennsylvania for over 50 years, Gerome's brand new 150,000 ft² facility has capabilities that include: shearing, conventional forming, spinning, welding,

punching, grinding, annealing, treating, sandblasting, finishing, painting, baking, silk-screening, assembly and testing.

Some of Gerome's high-profile customers include: Mitsubishi Electric, Siemens, Aerotech, Saint Gobain, Apex Control Systems and many more.

For more information about this valued ProWeld and Stud Welding Associates customer visit www.geromemfg.com.



Left: Gerome Manufacturing Stud Welder, Lenny Mikolajczyk, adjusts his heavy duty AG-900 ProWeld gun.

Above: Gerome uses Stud Welding Associates™ weld studs in all their applications.

COMPANY SPOTLIGHT



A Nelson Fastener Systems Company

GREENVILLE, SC

Blairsville, Pennsylvania was the initial location for Specialty Bar Products™. In 1991 they landed a large contract with General Electric that caused a need to expand. Greenville, South Carolina was pinpointed for this expansion to warehouse General Electric parts and build assemblies in 1993.

Greenville is the location of General Electric's primary manufacturing and servicing facility for industrial gas turbines. It is 10 minutes from Specialty Bar Products. Until 1999, Specialty Bar was privately owned. It was then acquired by Citigroup Venture Capital and operated under the Fastentech, Inc. umbrella. Doncasters purchased Fastentech in 2007 hence Specialty Bar became part of the fastener division which is now known as Nelson® Fastener Systems.

In 1996, Specialty Bar began manufacturing IGT (Industrial Gas Turbine) bolting. Over the twenty year history, Specialty Bar has evolved into a complete manufacturing facility that not only serves GE, but many other OEM and aftermarket customers.

Specialty Bar serves the gas turbine, steam turbine and marine markets all over the world but primarily to the Carolinas, Florida, Texas and Europe. They are the preferred supplier for GE Power & Siemens Energy, in Charlotte, NC.

Eric Colby, Director of Operations at Specialty Bar Products, touts their specialties as:

- Roll threading up to 4" diameter for nickel, stainless steel and steel alloys
- Manufacturing bolts up to 5" in diameter and up to 156" long

Specialty Bar is Certified ISO 9001, ISO 14001 and OHSAS 18001.

For more information visit their website at: www.Specialty-Bar.com.



EMPLOYEE SPOTLIGHT



Pattie Bellflower Smith

Logistics Manager,

Specialty Bar Products™ - Greenville, SC

How long have you been with Specialty Bar? 23 years, I was the first employee hired for the Greenville plant, 6/1/1993

What other positions have you held at Specialty Bar? Controller, Assistant Controller, Purchasing Manager, Administrative Manager

Family? Husband – Jack Smith, 3 Daughters – Jessica (30), Jenna (25) and Channing (15), 3 Grandchildren – Harper and Stella (5, they are twins), Banks (5 months)

Hobbies? Jogging, swimming, reading and attending Clemson Football games. I am a big Clemson Fan!! (GO TIGERS!!!)

How long is your commute? Where do you live? 45 mile commute one way, live in Ware Shoals, SC

What do you find most challenging at Nelson? Meeting and delivering KPI objectives

How has the company changed since you started? Better structure and workplace environment

What do you wish other people knew about the company? Employees are like one big family

As an employee, what sort of trends do you see?

Continued improvement in workplace efficiencies

Best workplace memory? watching the company become ISO certified after all the hard work

Bacon or chocolate? Chocolate

Deep dish or thin crust? Thin crust

Favorite Superhero? Energizer Bunny or Wonder Woman

How do you like your coffee? Decaf, cream and sugar

What is the wallpaper on your cellphone? picture of me and my husband - Jack



Branum Stephan, son of Nelson® Stud Welding's Field Sales Rep. Michael Stephan, will be presenting his newly developed software/website for the oil & gas industry at this year's Offshore Technology Conference in May in Houston (where Nelson is also an exhibitor). Branum will graduate this spring from Louisiana State University with degrees in Petroleum Engineering and Spanish. Congratulations to Branum & the proud Stephan family!

PHOTO CONTEST!

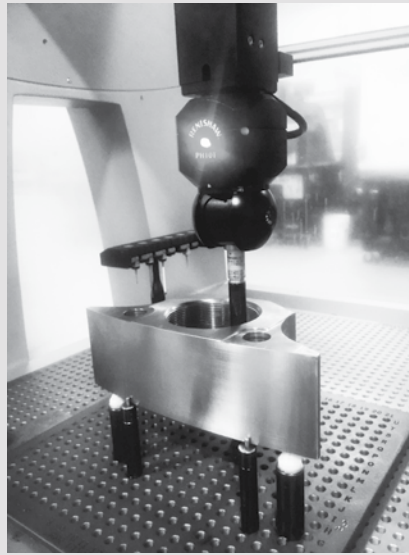
We want to see Nelson products on the job!

Send us your high-resolution pics showing fasteners being used, equipment at work, or cool photos of products in general. We'll feature a new winner every month. Please include your company, product featured, location and description.

Winners will receive some Nelson swag!

Email to Kelly.Foos@NelsonFastenerSystems.com.

Open to all Nelson Fastener Systems customers and employees. All photo entries become the property of Nelson Fastener Systems and may be used in other promotions without further permission or compensation to the photographer or representing companies.



This month's winner:
Mark Shetley,
CNC Machinist
- Specialty
Bar Products™
Company,
Greenville, SC
Nuts for the power
generation market
customer, GE Power
Turbines. Mark
machined these
components in an
horizontal machining
center then used a
"Coordinate Measuring
Machine" (CMM) to
check them for precise
quality assurance.

UPCOMING TRADESHOWS

- The PreCast Show
Mar. 2-4, 2017, Cleveland, OH
- ConExpo / ConAgg
Mar. 7-11, 2017, Las Vegas, NV
- NASCC Steel Conference
Mar. 22-24, 2017, San Antonio, TX
- Fastener Fair
Mar. 28-30, 2017, Stuttgart, GER
- ISA International Sign Expo
Apr. 19-22, 2017, Las Vegas, NV
- Offshore Technology Conference
May 1-4, 2017, Houston, TX
- FABTECH Mexico
May 2-4, 2017, Monterrey, MX
- FAST
May 11, 2017, Birmingham, UK
- Seawork 2017
June 13-15, 2017, Southampton, UK
- International Paris Air Show
June 19-24, 2017, Paris, FR
- Beijing Essen Welding & Cutting Fair
June 27-30, 2017, Shanghai
- FAST
Sept. 21, 2017, Duxford, UK
- Schweissen & Schneiden
Sept. 25-29, 2017, Dusseldorf, GER
- Fabtech
Nov. 6-9, 2017, Chicago, IL

NELSON FASTENER SYSTEMS



Spiegelberg Manufacturing™
A Nelson Fastener Systems Company



ASK THE PRESIDENT



KEN CARATELLI
President,
Nelson®
Fastener Systems

Have a Question to Ask Ken?

Submit anonymously to:
Ask.Nelson@NelsonFastenerSystems.com

How do you describe our Nelson Fastener Systems Values?

Simply put...

Safety:

In our products and in our work environment.

Teamwork:

Working together as a company and with our customers, in order to achieve mutual success.

Unending Improvement:

Always continuing to improve our products and processes.

Delivery:

100% on time in all that we do.

Zero Defects:

Striving to provide defect-free products to all our customers all of the time.

Nelson® Fastener Systems

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